

EXECUTIVE SUMMARY

Recommendation for Bid Renewal 14-081F - Fire Alarm Services

The current Invitation to Bid (ITB) 14-081F - Fire Alarm Services was approved on November 12, 2014, as a three (3) year contract, with the option of two (2) one (1) year renewals. It was originally awarded with a spending authority of \$5,500,000, expiring on November 12, 2017. This request is to renew this ITB for one (1) additional year from November 13, 2017 through November 12, 2018.

The ITB was awarded to Bass-United Fire and Security Systems, Inc., SimplexGrinnell LP, Red Hawk Fire & Security, LLC (former Chubb Fire & Security LLC), and Fire Alarm Systems & Security, Inc. This solicitation covers the service, repair, maintenance, and annual certifications of the fire alarm systems at all schools and administrative sites throughout the District. Currently the District has three (3) different systems: SimplexGrinnell LP, FCI, and Notifier by Honeywell.

Procurement & Warehousing Services (PWS) released Request for Proposal (RFP) 18-099C with the intention of replacing the existing ITB 14-081F. After careful evaluation of bids, it is in the best interest of the District to renew ITB 14-081F, rather than award RFP 18-099C, as follows:

- SimplexGrinnell LP's prices increased approximately eleven (11) percent. By renewing, the District will have cost avoidance of approximately \$60,390, given the historical spend of approximately \$549,000.
- The District did not receive any proposals for the Notifier Group, which would have left the District vulnerable to compliance with Fire Code Standards.

All vendors, except for Fire Alarm Systems & Security, Inc., agreed to renew for one (1) additional year. Fire Alarm Systems & Security, Inc. is the alternate vendor, and the District will not be impacted by this denial. All our current vendors have successfully performed to the District's standards. PPO agrees to renew with only three (3) vendors.

Financial Impact

No additional spending authority is being requested as demonstrated in the breakdown below:

(historical average monthly expenditure)	\$52,064
x	
<u>(number of months requested on renewal)</u>	<u>12</u>
estimated forecasted spend (A)	\$624,771
(historical average monthly expenditure)	\$52,064
x	
<u>(number of remaining months on original award)</u>	<u>2</u>
(necessary spend for the remaining months on original award (B))	\$104,129
(spend authority (A+B))	\$728,900
<u>(ten (10) percent contingency provision)</u>	<u>\$72,890</u>
(total spend authority)	\$801,790
(current unused and available authorized spending to-date)	\$3,729,815